

Modification: IBM ServerProven Rebate Offering

Overview

The IBM ServerProven® Rebate Offering has been modified. Effective June 25, 2002, machine types 7028 and 7040 have been added to the list of Qualifying IBM Server Products.

All other terms and conditions remain unchanged.

This announcement supersedes United States Marketing Announcement 302-089, dated May 15, 2002, and Canadian Announcement A02-0705, dated May 15, 2002. The following revised announcement includes the above change.

The Offer

You can receive a rebate if you acquire:

- A new eligible IBM @server iSeries, @server pSeries, RS/6000®, @server xSeries, @server zSeries, or S/390® server with an invoice price of at least \$50,000 USD (\$80,000 CDN); and
- A qualifying IBM or non-IBM ServerProven for IBM software Solution for the eligible server acquired.

The amount of the rebate depends on the invoice/bill of sale price of the eligible server according to the following table:

Eligible Server Invoice Price	Rebate U.S.	Amount Canada
At least \$50,000 USD (\$80,000 CDN) but not more than \$100,000 USD (\$160,000 CDN)	\$1,000	\$1,600
More than \$100,000 USD (\$160,000 CDN) but not more than \$200,000 USD (\$320,000 CDN)	2,500	4,000
More than \$200,000 USD (\$320,000 CDN)	5,000	8,000

For a list of eligible products, refer to the Qualifying/Eligible Products section.

Start and/or End Dates

IBM invoices for eligible servers must have a date of on or after June 25, 2002. Invoices/bills of sale for qualifying ServerProven software solutions can have a date that is up to 90 calendar days before or after the invoice date for the eligible server. The invoice/bill of sale date is the purchase date.

Where is it available?

This offering is available only in:

- The United States (including Puerto Rico)
- Canada
- Caribbean North countries

If you are a U.S. commercial, state or local government, or education customer, you can participate. If you are a U.S. federal government customer, call 800-333-6705 to determine eligibility.

For ordering, contact:
Your IBM representative, an IBM Business
Partner, or IBM Americas Call Centers at

800-IBM-CALL Reference: YE009

This announcement is provided for your information only. For additional information, contact your IBM representative, call 800-IBM-4YOU, or visit the IBM home page at: http://www.ibm.com.

Qualifying/Eligible Products

Qualifying IBM Server Products

Description	Machine Type	Model
iSeries Servers	9406	(All models of machine
pSeries and RS/6000 Servers	7017	types listed are
•	7018	eligible)
	7025	,
	7026	
	7028	
	7040	
	7043	
	7044	
	7046	
	9076	
xSeries Servers	8686	
	8687	
zSeries and S/390 Servers	2064	
	7060	
	9672	
	2066	

Qualifying ServerProven Solutions

Any solution (IBM or third party software product) listed as "ServerProven" on the following Web site:

http://www.ibm.com/servers/solutions/finder

Additional Information/Conditions

Non-IBM ServerProven solution invoices/bills of sale must include the name of the software solution acquired and the name of the software company.

Only one rebate will be paid per eligible server machine type/serial number under this offering.

To receive a rebate, the completed and signed rebate request form (see attached), along with the specified documentation, must be received by the IBM Redemption Center no later than five months after the invoice date of the eligible server. If you wish to submit this rebate form electronically, you may access the online version by visiting the following Web site:

http://www.wwredemption.com

The following are acceptable proofs of purchase:

- · A legible copy of the purchase invoice/bill of sale for the eligible server
- A legible copy of the invoice/bill of sale for the qualifying ServerProven solution.

You can combine this offering with other discounts, allowances, and other rebates on the eligible server but it does not apply to demonstration/development acquisitions.

You agree to acquire hardware products under this offering for your own use and not for remarketing, leasing or transferring to a third party, unless you are arranging lease-back financing for the hardware products.

IBM reserves the right to modify or withdraw this offering at any time.

This offering is subject to the terms and conditions of any applicable Agreements.

Order Now

United States

Use Priority/Reference Code: YE009

Phone: 800-IBM-CALL Fax: 800-2IBM-FAX

Internet: ibm_direct@vnet.ibm.com Mail: IBM Atlanta Sales Center

Dept. YE009 P.O. Box 2690

Atlanta, GA 30301-2690

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You can also contact your local IBM Business Partner or IBM representative. To identify them, call 800-IBM-4YOU.

Canada

Phone: 800-IBM-CALL Fax: 1-800-565-6612

Internet: www.can.ibm.com/shopibm

Mail: IBM

105 Moatfield North York Ontario, Canada M3B 3R1

Trademarks

iSeries, pSeries, zSeries, and xSeries are trademarks of International Business Machines Corporation.

The e-business logo is a trademark of International Business Machines Corporation in the United States or other countries or both. ServerProven, RS/6000, and S/390 are registered trademarks of International Business Machines Corporation in the United States or other countries or both.

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Other company, product, and service names may be trademarks or service marks of others.

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IBM ServerProven Offering Rebate Request Form

To qualify for a rebate you must have acquired:

- A new eligible IBM @server iSeries, @server pSeries, RS/6000, @server xSeries, @server zSeries, or S/390 server with an invoice price of at least \$50,000 USD (\$80,000 CDN); and
- A qualifying IBM or non-IBM ServerProven for IBM software solution for the eligible server acquired.

The amount of the rebate depends on the invoice price of the eligible server according to the following table:

	Rebate Amount	
Eligible Server Invoice Price	U.S.	Canada
At least \$50,000 USD (\$80,000 CDN) but not more than \$100,000 USD (\$160,000 CDN)	\$1,000	\$1,600
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More than \$200,000 USD (\$320,000 CDN)	5,000	8,000

Only one rebate will be paid per eligible server type/serial number under this offering.

Qualifying IBM Server Products

	Machine	
Description	Туре	Model
iSeries Servers pSeries and RS/6000 Servers	9406 7017 7018 7025 7026 7028 7040 7043 7044 7046	(All models of machine types listed are eligible)
xSeries Servers zSeries and S/390 Servers	9076 8686 8687 2064 7060 9672 2066	

Qualifying ServerProven Solutions

Any solution (IBM or third party software product) listed as "ServerProven" on the following Web site:

http://www.ibm.com/servers/solutions/finder

- The rebate is valid only for eligible hardware purchases made on or after June 25, 2002, and qualifying ServerProven software acquisitions made up to 90 calendar days before or after the purchase date of the eligible server.
- 2. As proof of purchase, send a copy of the invoice/bill of sale for the eligible server and qualifying ServerProven software solution license to the IBM Redemption Center at the address listed below:
 - Invoices/bills of sale must be either typewritten or computer generated. Handwritten or altered documents will not be accepted.
 - The name and company appearing on this form must match the information provided on the invoices/bills of sale.
- 3. To qualify for the rebate, this completed and signed form, along with the requested documentation, must be sent to the IBM Redemption Center at the address below. If you wish to submit this rebate form electronically, you may access the online version by visiting the following Web site:

http://www.wwredemption.com

The rebate submission, via hardcopy or electronically, must be received no later than five months after the date of the invoice/bill of sale for the eligible server, at:

IBM Redemption Center Carlson Marketing Group P.O.Box 1790 Minneapolis, MN 55440-1790

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Fax number: 800-936-3602

Attn: IBM ServerProven Rebate Offering

To check the status of a rebate request, you should call 800-599-0285 and reference the "IBM ServerProven Rebate Offering."

- 4. Any Rebate Request forms lost or misdirected by the Postal Service or other delivery service are not the responsibility of IBM or the IBM Redemption Center. IBM or the IBM Redemption Center is also not responsible for electronically submitted rebate request forms that are not received due to computer hardware or software malfunctions or failures in computer transmissions or network connections.
- 5. Allow up to eight weeks for your rebate check/cheque to arrive.
- 6. This offering is void wherever prohibited or restricted by law.
- 7. IBM reserves the right to modify or withdraw this offering at any time.

To receive your rebate, complete the following:

IBM Server A	cquired				
Machine Type	Model Number	Serial Number	Invoice Date	Invoice Amount	
ServerProven	Solution Acquired				
Name of Solut	tion				
Name of Softv	ware Developer / Co	ompany			
Invoice Date		Invoice Amount			
Name (please	print):				
Company (if a	appropriate):				
Address:					
Mailing Addre	ess (if different):				
City:			State/Province	e:	
Zip/Postal Cod	de:				
E-mail Addres	ss:				
Daytime Phon	ne:				
Business Part	ner Name (if applica	able):			
Partner. Provi	n your rebate check ide the appropriate be processed.	/cheque can be made information below. If	e payable to someon you choose this opt	e else, such as, an A ion, you still must siç	authorized IBM Business gn this form in order for
Make Check/C	Cheque Payable To:				
Contact Name	e:		Daytim	e Phone:	
Address:					
City:			State/Province	e:	
Zip/Postal Cod	de:				

I certify by my signature that the information I have entered on this Rebate Request is accurate and complete and that submission of this form is in accordance with the Rebate Request instructions.

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Signature: _		Date:
Name (please p	orint):	

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